



Imagine

A PLACE WHERE
LEARNING NEVER STOPS

BUSINESS INSURANCE UNDERWRITING PROFESSIONAL DEVELOPMENT PROGRAM (BI UPDP)

During this one year training program, you'll learn coverage, underwriting and sales through a blend of classroom training, experiential learning and hands-on work. You'll spend time in your field office working on accounts, visiting agencies, and networking, as well as in classes at our Hartford campus and Denver field office developing your technical and underwriting skills. At the completion of your initial training, you will continue on to more advanced business-unit-specific training and attend a week-long sales school. Once you have successfully completed all of the training, you will manage your own book of business and continue on the path of an impactful underwriting career.

THE BI UPDP CANDIDATE:



Has a bachelor's degree or one year of applicable work experience.



Displays motivation to take initiative on tasks while also demonstrating the ability to learn the industry, product line and internal programs and platforms, verbal and written communication skills, listening skills and the ability to leverage analytical skills.



PROGRAM STRUCTURE

FIELD OFFICE | Field Practice #1 | 4 weeks

TECHNICAL TRAINING COURSE #1: General Liability, Business Auto and Umbrella & Excess Coverage & Underwriting | 4 weeks

FIELD OFFICE | Field Practice #2 | 3 weeks

TECHNICAL TRAINING COURSE #2: Property, Business Income, Crime & Inland Marine Coverage & Underwriting | 2 weeks

FIELD OFFICE | Field Practice #3 | 3 weeks

TECHNICAL TRAINING COURSE #3: Workers Compensation Coverage & Underwriting, Thread Account Presentation | 2 weeks

FIELD OFFICE | On the-job Training & Apprenticeship Territory | Time Varies

Ready? Apply now to begin your journey:

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TRAVELERS 