



# Imagine

A PLACE WHERE  
LEARNING NEVER STOPS

## BOND & SPECIALTY INSURANCE UNDERWRITING PROFESSIONAL DEVELOPMENT PROGRAM (BSI UPDP)

In this program, you'll prepare for an impactful career underwriting and marketing our Surety and Management Liability insurance products in one of our field offices. Through on-the-job training, classroom learning and independent experience, you will gain the knowledge and skills you need to be successful here. You'll learn how to analyze information, evaluate risk and build lasting relationships with our portfolios. In the end, you'll have a challenging and stimulating career where your well-informed decisions can impact our business and our customers.

### THE BSI UPDP CANDIDATE:



Has a bachelor's degree or one year of applicable work experience.



Studied Business Administration, Communications, Economics, Finance, Insurance, Marketing or similar OR relevant work experience in property and casualty.



Has a valid driver's license.

### SPECIALIZED BUSINESS UNITS

**Management Liability** participants will underwrite one of the following:

- Cyber
- Financial Institutions
- Private & Non-Profit Companies
- Professional Liability (i.e. accountants or lawyers)
- Public Companies

**Surety Bond** participants will underwrite one of the following:

- Commercial Surety
- Construction Surety

### PROGRAM COMPONENTS

- **On-the-Job Training.** Learn day-to-day dynamics of underwriting with a mentor, agency visits and self-study materials.
- **Classroom Learning.** Attend sessions involving case studies and account reviews, as well as professional development courses.
- **Independent Experience.** Work independently to evaluate new business, build agent relationships and price accounts.



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**TRAVELERS** 